



Sigenergy C&I Energy Solution

# Innovative Modular C&I Energy Systems

June. 2025



# Corporate Introduction



# One step at a time, Further strength global presence



May  
Sigen Energy  
established

2023

March  
Won the Red Dot  
Design Award



May  
The first batch of  
products' shipment  
to Europe



June  
Global brand &  
product launch

November  
Sigen AI launch on  
mySigen App



2024

June  
Launch the new  
C&I Solution



The world's first  
5-in-one V2X  
solution landing

September  
Launch  
Sigen Cloud  
platform  
  
1 **No.1** global  
shipment volume of  
stackable  
distributed PV &  
storage integrated  
solutions

December  
2 **Fastest** to achieve  
annual sales revenue of  
**\$200 million**  
in the Chinese energy  
storage industry

February  
As of now  
Distributors **99+**  
Registered installers **5600+**  
Patent applications **420+**  
Granted patents **100+**

2025

1. According to the Frost & Sullivan report, from Q1 to Q3 in 2024.  
2. According to the Frost & Sullivan report, as of the end of 2024.

# Investor & Financing



**120+**

Million USD Financing Investment obtained

**600+**

Million USD As of Feb, 2025 estimated corporate valuations



# Tony Xu Founder & CEO

Created Global **No.1** PV Inverter Brand & Shipment  
Maintained the record for consecutive **8 years**  
Created China **No.1** AI computing chips & framework

1999 - 2010



Leader of Wireless Software Platform

2010 - 2020



President of Smart PV Business

2020 - 2022



President of AI Business

2022



Founder & CEO

# Founder & Team

The **President**

**15** years

The pioneer of string inverter in China

Led the team to achieve the **No.1** global shipment of distributed inverter

Leader of **Industrial design**

Huawei Energy Product

**30** years

Chief **Marketing** Officer

No.1 Branding in Solar & AI

**15** years

Leader of **Hardware** R&D

Since 1<sup>st</sup> gen. Huawei inverter

**15** years

Leader of **Software** R&D

Since 1<sup>st</sup> gen. Huawei inverter

**10** years

**50%**

R&D personnel

**460+**

Applied patents  
By Mar. 2025

# Global Layout for Better Serving Partners



# Advanced & digitalized manufacturing

## Quality tracking

throughout whole **life cycle**

- Incoming materials
- Manufacturing
- Product operation

## Improved Efficiency

throughout whole **manufac. flow**

- Plan mgmt.
- Manufacturing mgmt.
- Equipment mgmt.



Cell thickness detection



Increase battery cell life cycle

Laser Cleaning



Improve welding yields

IPG Ring Spot Laser



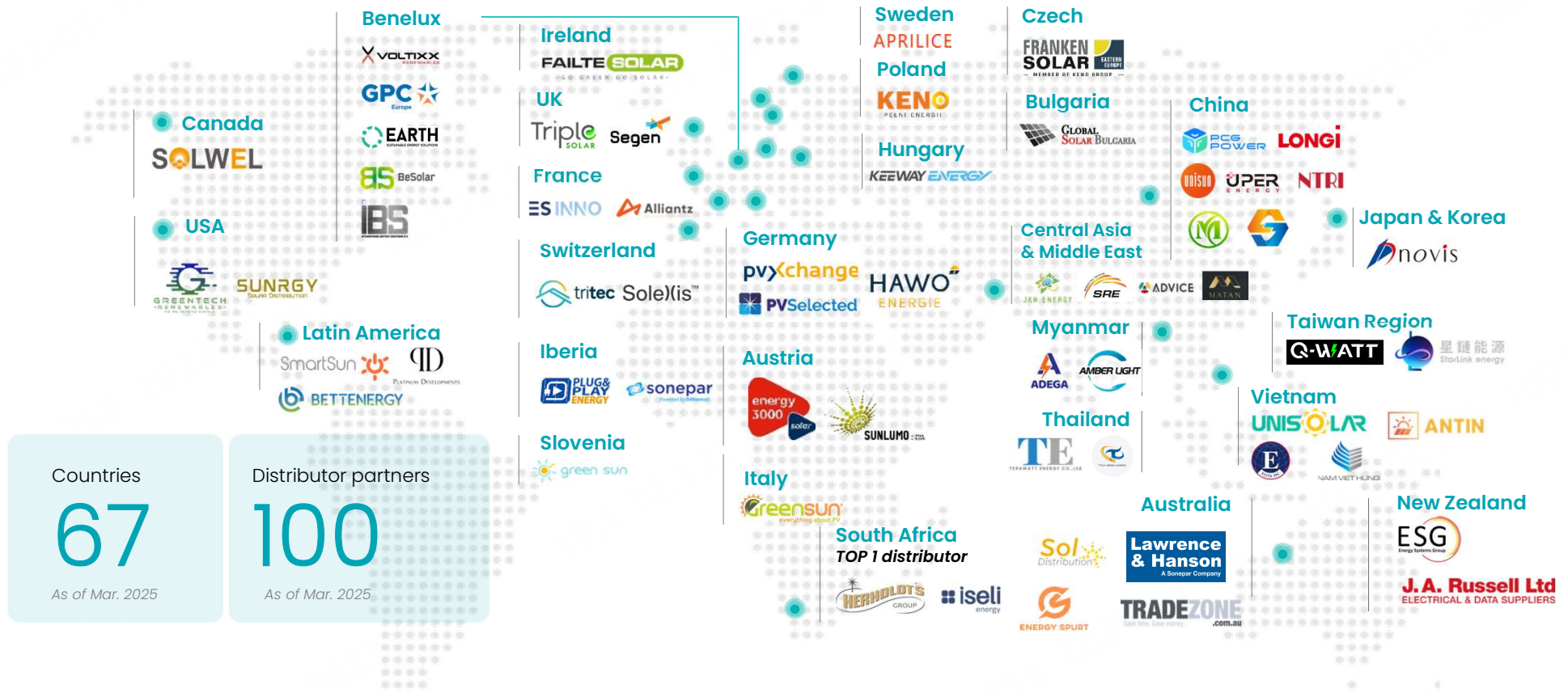
Increase weld yield by **2%**

Automatic Gluing Line



Ensure heat dissipation perf.

# Collaborate with Renowned Partners



# Actively Expanding with Global Partners

Strengthen global presence and become the premium choice in BESS

As of Mar, 2025

43,000+

Total number of operating system



Stable performance, Highly reliable

**-20°C operation**  
6 kW AC Output  
8 kWh ESS capacity



Sweden

**35°C off-grid operation**  
70 kW AC Output  
336 kWh ESS capacity



Australia

**Beachfront villa**  
50 kW AC Output  
96 kWh ESS capacity



Mauritius

**Seven-star luxury hotel**  
125 kW AC Output  
240 kWh ESS capacity



South Africa

**Desert ranch**  
300 kW AC Output  
960 kWh ESS capacity



Namibia

**Large winery**  
1.5 MW AC Output  
3 MWh ESS capacity





Spain

**Century-old castle**  
40 kW AC Output  
32 kWh ESS capacity



UK

**Fast EV Charging station**  
250 kW AC Output  
400 kWh ESS capacity



China

# Building Trust with a Strong Reputation

## Positive Feedback from the First Comprehensive Satisfaction Survey

Survey start date

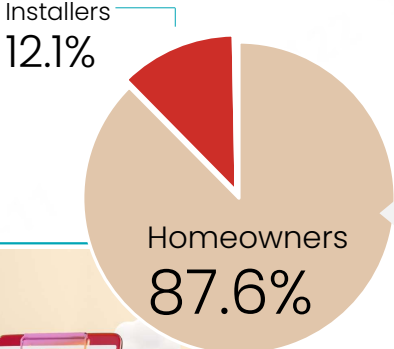
2024.12.8

Survey end date

2024.12.31

Covers 41 countries and regions  
Number of Collected Samples

4799



>> >>

Exceptional product satisfaction with a recommendation index > 92%



Recommendation index



SigenStor



Installation



mySigen App

Homeowners' recommendation index

>92%

Installer satisfaction



SigenStor



Gateway



App



Service



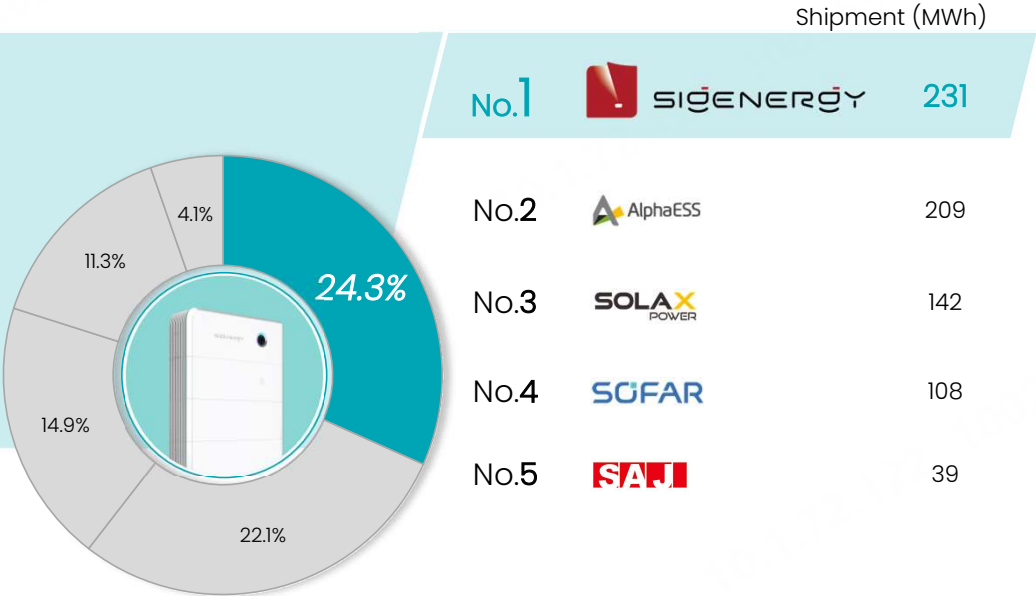
Supply

Installers' recommendation index

>96%

# Global Leader of Stackable DESS Solution

2024 Q1-Q3 Ranking and Market Share of Stackable all-in-one DESS solution companies



Source: According to the Frost & Sullivan report, from Q1 to Q3 in 2024.

Companies achieved 1 Billion CNY in Revenue

Company	Established	Years to 1 Billion CNY
SIGENERGY	2022.5	2 years
Deye 德業	2000	17 years
SUNGRW 阳光电源	1997	15 years
solis	2005	14 years
solar edge	2006	9 years
GOODWE	2010	10 years
GROWATT	2011	9 years

# Deep Collaboration with Leading Partners

**Segen**

**No. 1** Distributor @the UK

 **SIEMENS**

 **solis**

**GivEnergy**

**FAILTE SOLAR**  
-GO GREEN GO SOLAR-


**No. 1** Distributor @Ireland


 **SIEMENS**

 **HUAWEI**

**energy 3000 solar**

**No. 1** Distributor @Austria

 **SIEMENS**

 **HUAWEI**

 **SMA**

**GREENTECH**  
"RENEWABLES"  
"BING BEYOND SUPPLY"

**No. 1** Distributor @the USA

 **SIEMENS**

**TESLA**

 **ENPHASE**

**Greensun**  
everything about PV

**No. 1** Distributor @Italy

 **SIEMENS**

**solar edge**

 **HUAWEI**

**VDH SOLAR**

**No. 3** Distributor @the Netherland

 **SIEMENS**

**solar edge**

 **HUAWEI**

**bet solar**  
beyond the line

**No. 1** Distributor @Spain

 **SIEMENS**

 **HUAWEI**

 **FOX ESS**

**HERHOLDT'S GROUP**

**No. 1** Distributor @South Africa

 **SIEMENS**

**SUNGROW**

**KENO**

**No. 1** Distributor @Poland

 **SIEMENS**

 **SMA**

 **FOX ESS**

**APRILICE**

**No. 1** Distributor @Sweden

 **SIEMENS**

**GROWATT**

**onninen**

**No. 1** Distributor @Finland

 **SIEMENS**

 **solis**

 **HUAWEI**

**sonepar**  
Powered by Difference

Global electrical appliance retail giants

 **SIEMENS**

 **HUAWEI**

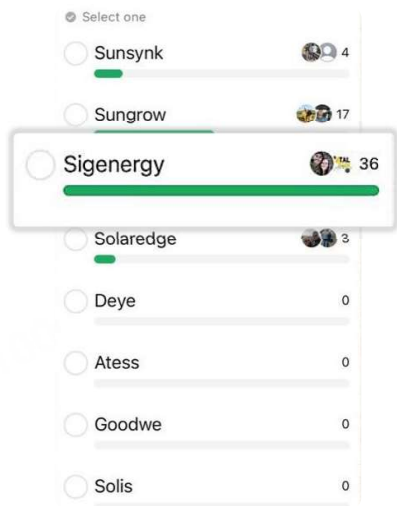
 **Fronius**

# Quality Earns Market Shares & Praises

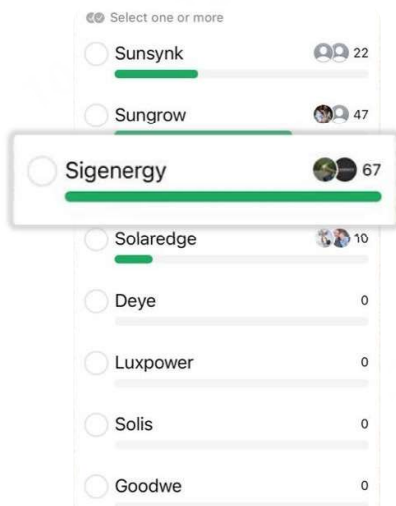


Annual procurement amount of the largest distributor:  
around **80 Million USD**

**1** **Installer's Most Recommended Brand**  
"If it was my choice I would install the following for my customer"



**2** **Installer's Most Anticipated Brand**  
"What solar brand are you most excited about the future"



Source: Questionnaire to installers by HXX, Tier 1 distributor in South Africa.



Best 5 Home Batteries Compared - BRUTAL OPINION!



Review video by industry KOL with nearly **249,000** subscribers in UK

**Best 5 Home batteries compared (UK)**



7.6



7.6



7.0



6.6



6.1



Top 5 Best Solar Batteries in 2024



The **most well-known** KOL in the field of ESS in USA

**Top 5 Best Solar Batteries in 2024**



Is this the best ALL IN ONE home power system? Sigenergy battery...



A **well-known** expert in the field of ESS in UK

**Installation: Best All-in-One system**



# Sigenergy

C&I energy solution  
with SigenStack



# Explosive growth due to a full scenario of application

## On-grid Scenario

### 1 - Max. self-consumption



### 2 - Peak-valley arbitrage



### 3 - VPP trading



### 4 - Dynamic capacity expansion



## Off-grid Scenario



Unstable Grid

Provide reliable backup power to ensure continuous operation of essential devices



Remote Regions

Replace traditional diesel generators or reduce their running time for saving fuel costs

# Frequent Blackouts Accelerate Push for Energy Independence

## Power outages due to natural disasters



Power was cut for millions in California to prevent new wildfires. **More than 170,000** California users suffer power outages in January 2025 due to severe mountain fires.

## Power outages due to grid oscillations



The blackout cut power to some **50 million people** in the Iberian Peninsula. The power outage lasted nearly **11 hours**.

## Power outages due to insufficient power supply



Cumulative power outages in South Africa in 2023 of **1742 hours** (approx. 72.6 days). The power cuts are costing South Africa well over **\$40 million** per day and deterring investment,

### Source:

1. [https://www.chronicleonline.com/news/world/major-power-outage-in-spain-and-portugal-knocks-out-subway-networks-traffic-lights-and-atms/article\\_e5242a3e-6536-55d4-93fc-c41731487e6c.html](https://www.chronicleonline.com/news/world/major-power-outage-in-spain-and-portugal-knocks-out-subway-networks-traffic-lights-and-atms/article_e5242a3e-6536-55d4-93fc-c41731487e6c.html)
2. <https://weather.com/travel/news/news/2025-04-28-europe-power-outage-spain-france-portugal-latest>
3. <https://www.sciencenews.org/article/what-it-will-take-adapt-power-grid-higher-wildfire-risks-california> South Africans struggle in the dark to cope with power cuts | AP News

# 1 Challenge in C&I ESS Solution

## Complicated Installation

### 1 - 1 MWh EES

installation cost up to **€21,000**

Need specialized lift equipment



€700 /day

Crane



€480 /day

Forklift

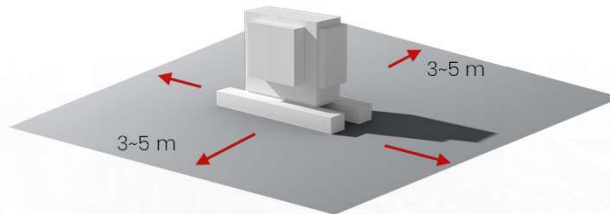
Complex wiring



- × Install copper bars for packs
- × Many rack controller cables
- × Many communications cables

### 2 - High environment requirements

**3~5 m** front and rear space reservation



### 3 High skill requirements

Need **supervisor service**

- 1 Install ESS (cabinet & components)
- 2 Install fire extinguish system
- 3 Connect cables
- 4 System power-on
- 5 Deployment & commissioning

For a **1 MWh** PV+ESS project

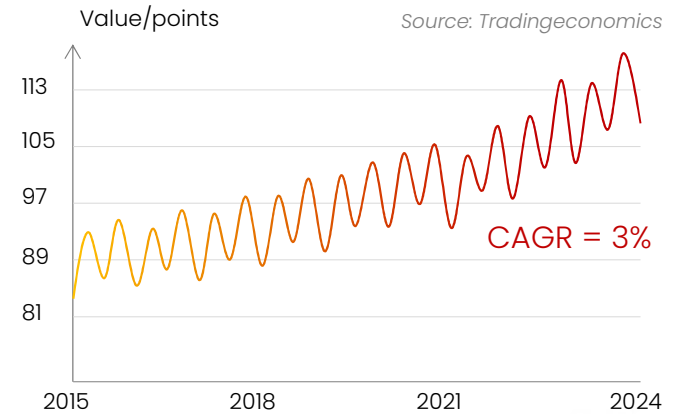
**32** work hours of  
Cold commissioning

**32** work hours of  
Hot commissioning

# 2 Challenge in C&I ESS Solution Complex and Expensive O&M Cost

Traditional Cabinet ESS solutions

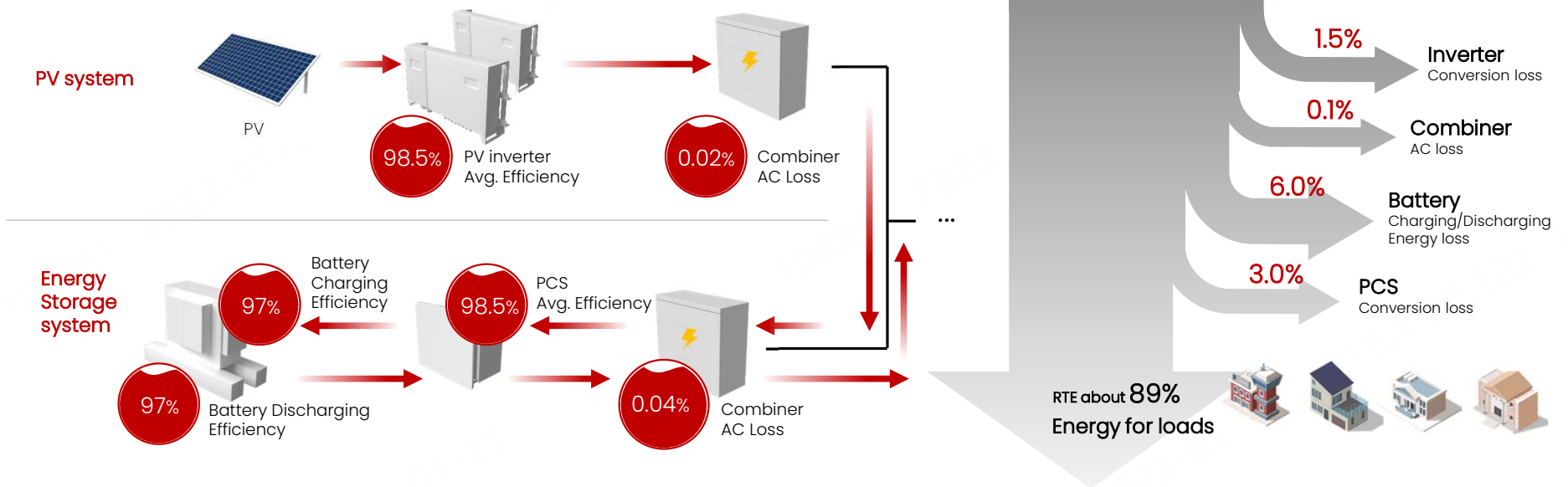
European Union Labor Cost



About **33%** growth from 2015,Q1 to 2024,Q1  
And will increase gradually

# 3 Challenge in C&I ESS Solution AC Coupling, Lower integration with PV

## AC coupling of PV and ESS low comprehensive efficiency



# 4 Challenge in C&I ESS Solution

## Impact of security incidents is enormous



A 35MWh energy storage station in Hainan caught fire. The incident was successfully contained without casualties or secondary disasters.

### High-voltage surge

Contributing Factors

**5.16 MWh** Failure range  
**26 hours** Fire extinguishing time

China, May. 2024 <sup>1</sup>



On February 18, 2025, the Moss Landing lithium-ion battery station in California, a 300MW/1200MWh facility, suffered its fourth fire in just over a month. The latest incident, at the same site as the January 16 fire, led to the loss of over 70% of the station's equipment.

### Fire suppression system out of control

Contributing Factors

**1200 MWh** Failure range  
**3 days** Fire extinguishing time

USA, Feb. 2025 <sup>3</sup>



UK, Feb. 2025 <sup>2</sup>

A fire broke out at a 50 MW battery storage facility near Rothienorman in Aberdeenshire this afternoon. The incident to the north of the village at the facility at Overhill Farm started at around 2.20pm.

### Fire during the construction

Contributing Factors

**1 ESS cabinet** Failure scope  
**4 hours** Fire extinguishing time



China, April. 2021 <sup>4</sup>

A fire and explosion occurred in the optical storage and charging integration project, resulting in one person killed, two firefighters sacrificed, one firefighter injured, and the fire caused direct property damage of ¥ 16,608,100.

### Battery internal short-circuit failure

Contributing Factors

**25 MWh** Failure scope  
**12 hours** Fire extinguishing time

Source:

- <https://www.eraes.com.cn/newsinfo/7747830.html>
- <https://www.pressandjournal.co.uk/tp/news/6698557/fire-rothienorman-battery-storage/>
- <https://edition.cnn.com/2025/01/17/us/evacuation-fire-power-plant-monterey-county/index.html>
- Moa, E.H.Y., Go, Y.I. Large-scale energy storage system: safety and risk assessment. Sustainable Energy res. 10, 13 (2023). <https://doi.org/10.1186/s40807-023-00082-z>

# 5 Challenge in C&I ESS Solution

## Insufficient Off-Grid Overload Support

### Insufficient On/Off-Grid Switching Capability



30 ms hold-up time



10~20 ms hold-up time

#### Production Equipment Downtime

Delayed switching can cause production halts, impacting schedules and increasing costs.

#### Disrupted Business Operations

Delayed switching causes power outages in commercial venues, halting lighting and AC, degrading experience, and causing losses.

### Insufficient Short-term Peak Power Capability

#### 1 Inverter safety hazards



#### 2 Equipment start-up failure



#### 3 Reduced system stability



#### 4 Poor user experience



# Market-Driven Transformation

Smart String inverter with innovations, reshaped the market landscape

## Central inverter solution

100+ PV strings per MPPT  
High power consumption

Fuses needed for safety protection  
IP21 only    More cables

MPPT-level monitoring  
Regular O&M on cabinet

Experts touch and long wait time  
Large-scale downtime

The market's first choice  
for **10+** years

## Smart string inverter solution

### Higher yields

Multiple MPP Trackers    Lower energy loss

### Safe & reliable

No fuse inside    PLC    IP65    Free of cleaning

### Smart O&M

String-level monitoring    Smart I-V Diagnosis    ...

### Higher availability

Fast replacement    Product as spare parts    Longer uptime

Innovated solution  
reshaped PV market

**23%**  
market share  
of vendor XX

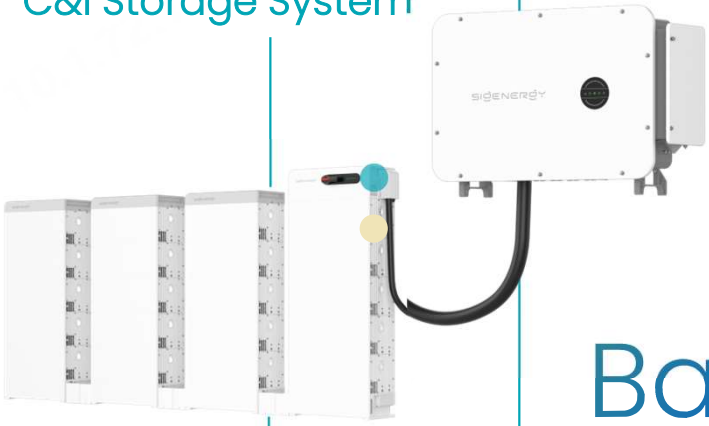
**70%**  
Global inverter  
market share

**5+%**  
yields increased



# SigenStack, upgraded for large-scale ESS

## Also flexible, even more powerful



**C&I Storage System**

- SigenStack BC
  - Battery Controller
  - Max. output current: 180 A
  - Max. input current: 180 A
  - Voltage range: 550 - 1100 V
- SigenStack BAT 12.0
  - Battery module
  - Energy capacity: 12.06 kWh
  - Nominal charge rate: 0.5C
  - Maximum charge rate: 1.0 C

**C&I Inverter**

- PV(solar only): 50 kW, 60 kW, 80 kW, 100 kW, 110 kW, 125 kW
- HYA(on-grid): 50 kW, 60 kW, 80 kW, 100 kW, 110 kW, 125 kW
- HYB(Micro-grid): 50 kW, 60 kW, 80 kW, 100 kW, 110 kW
- Start-up voltage: 180 V
- Max. DC input voltage: 1100 V
- Max. short-circuit current per MPPT: 60 A

253 kWh per inverter, parallel 100 inverters = 25 MWh

# Battery Ready

# New gen. of energy storage solution is now

## Simply installation, O&M & boost system efficiency

### Optimal CAPEX

- DC Coupling, fewer devices purchased
- Easier installation, fast commissioning
- Modular design, accurate investment

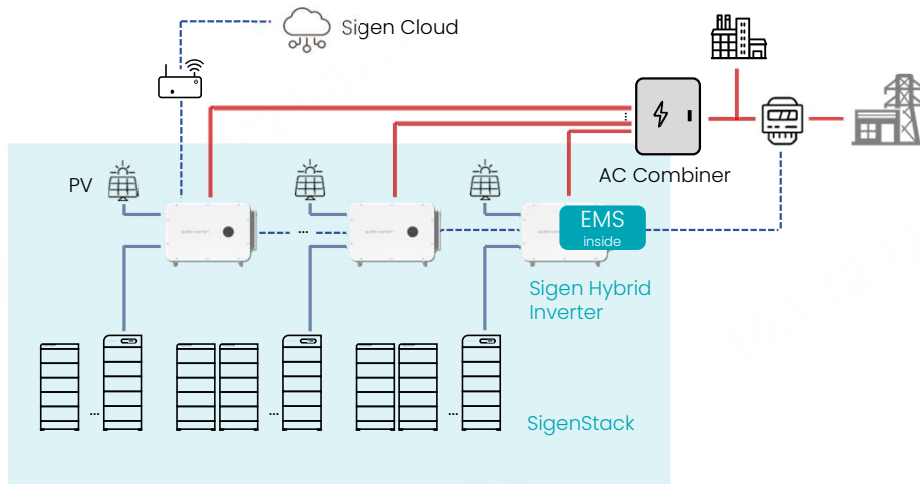
### Reduced OPEX

- Free of regular O&M on BESS
- Pack-level safety protection
- Higher system availability

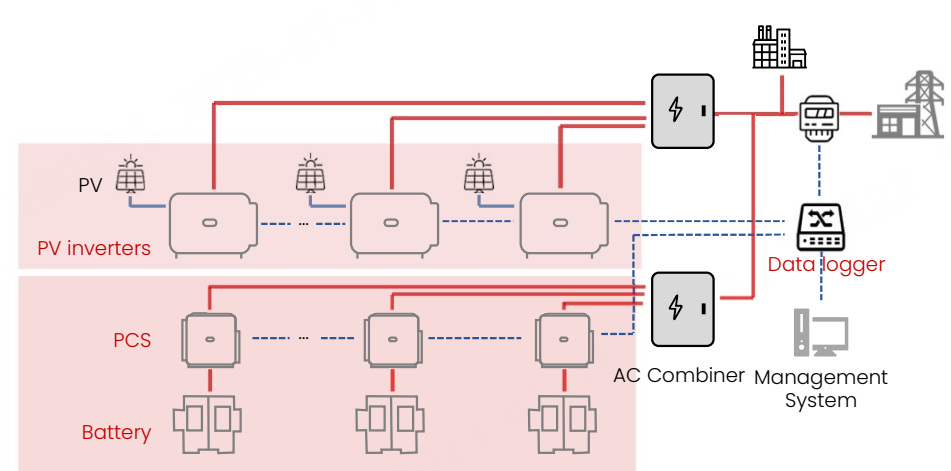
### Higher Revenue

- Higher RTE efficiency by DC Coupling
- More efficient energy mgt. by Sigen Cloud
- Optimal operation modes by Sigen Cloud

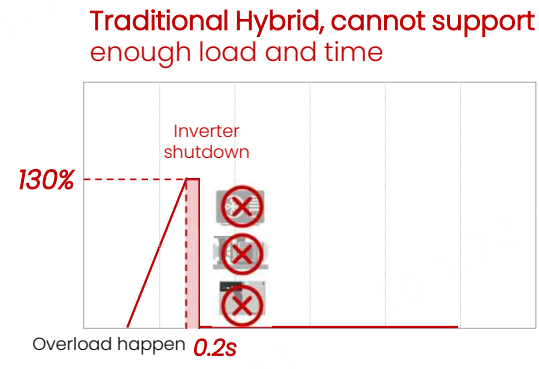
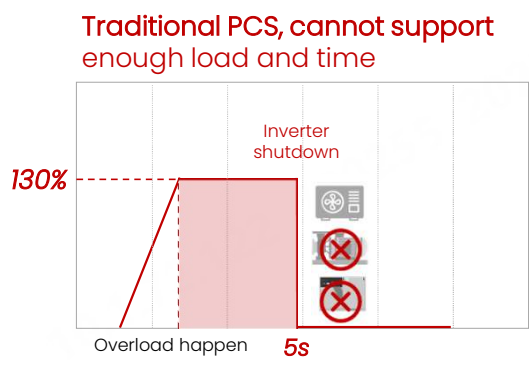
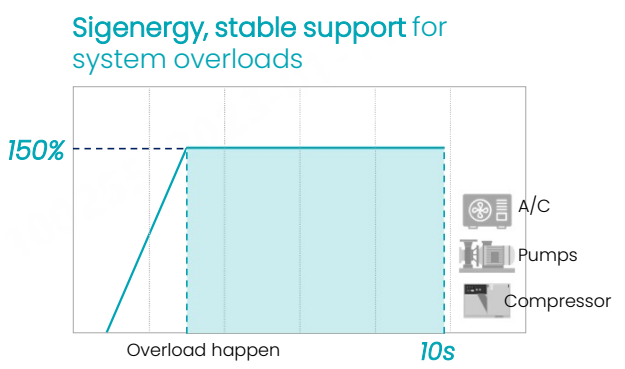
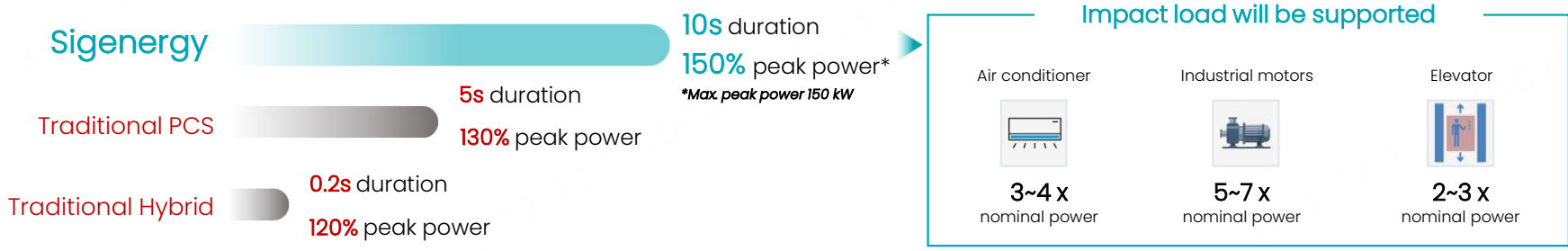
#### Sigenenergy C&I ESS Solution DC Coupling



#### Traditional ESS Solution AC Coupling



# Stronger overload capacity, longer duration Ensuring the stability and safety of off-grid systems



# Seamless on/off-grid switch No disruption to backup load during power outage

Sigenergy Seamless

Vendor AT 10 ms

Vendor S 20 ms

## Hold-up time of devices

Communication devices (router, switch)	10 ms
Precision device	10 ms
Computer	20 ms
Fans, pumps	30 ms
LED lights	41 ms

0 ms load-side disruption

Load operation may be interrupted

Sigenergy: no fluctuations on change over



vs

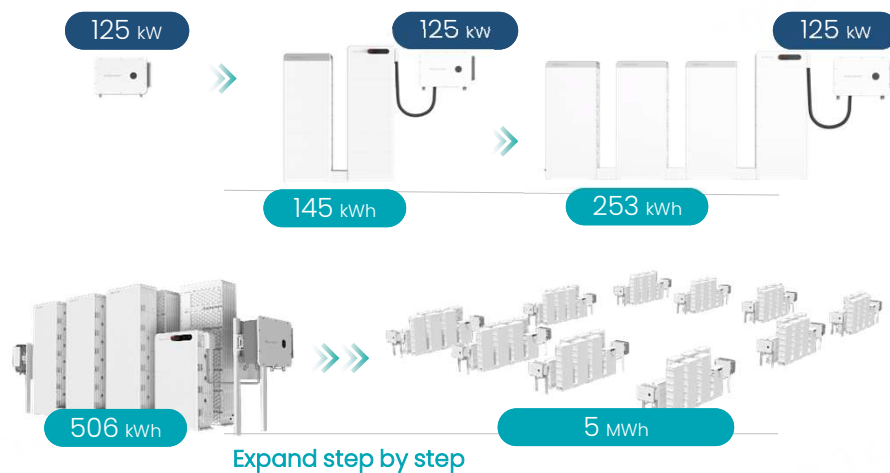


Others: >10 ms disruption time

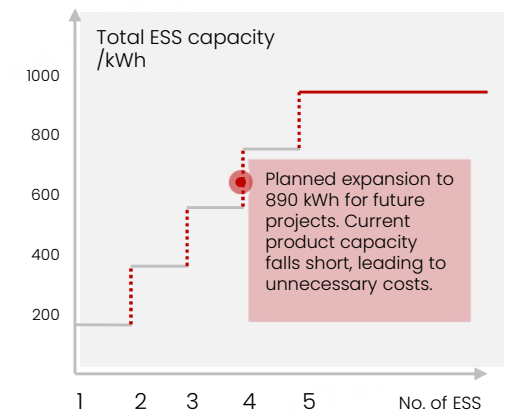
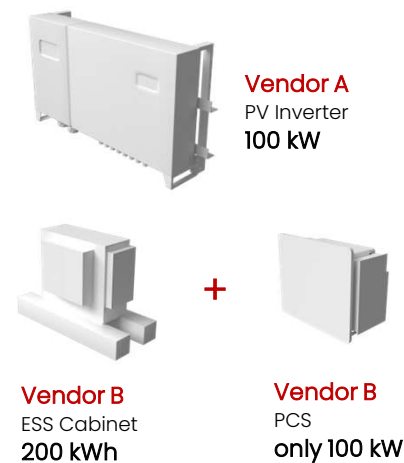
# Modular design

## Flexible deployment, precise investment

### SigenStack fully modular design



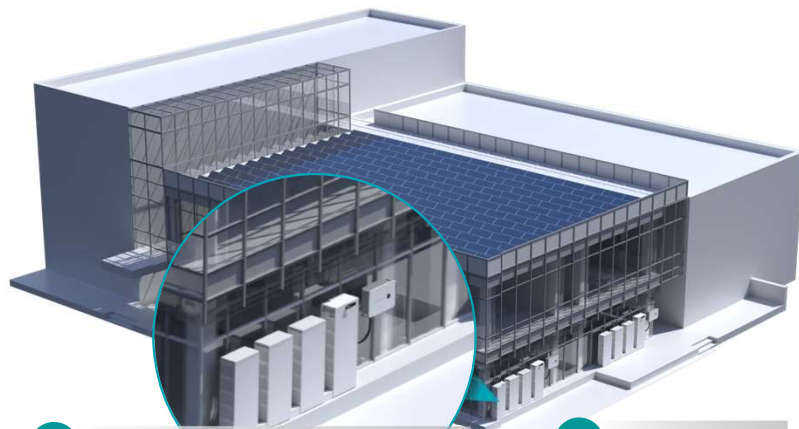
### Traditional solar + ESS energy solutions



# Modular design

## Simple site selection, small footprint

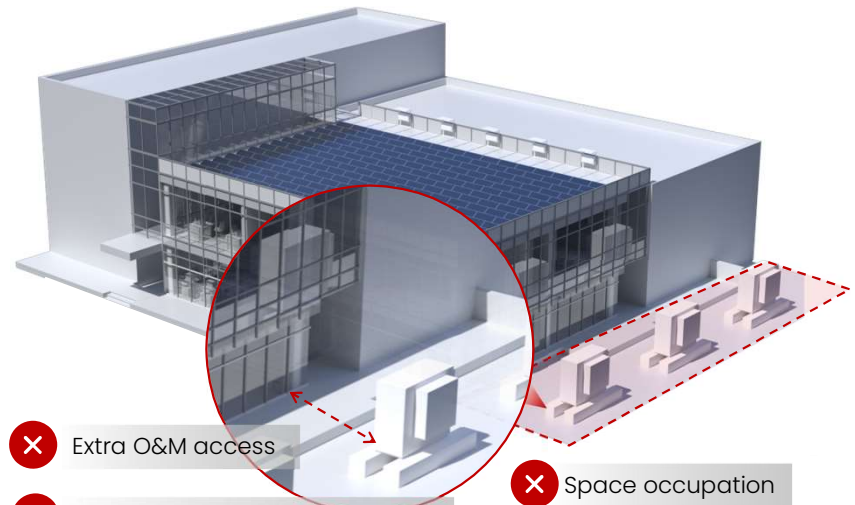
— SigenStack, fewer requirements on surroundings —



- ✓ No requirement for O&M access
- ✓ Save footprint
- ✓ Harmonize with the environment

Integration with the buildings

— Traditional cabinet ESS, Larger footprint —



- ✗ Extra O&M access
- ✗ Incompatible with surroundings
- ✗ Space occupation

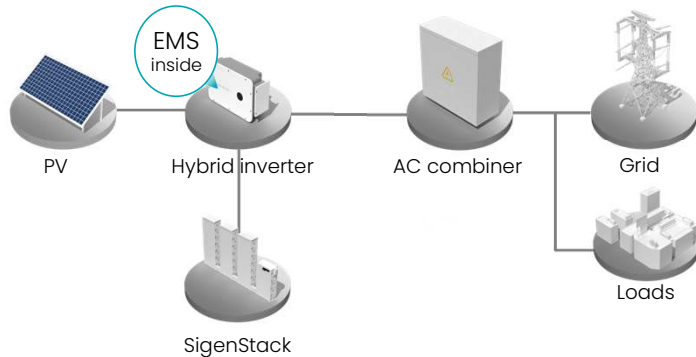
Need additional space **140 m<sup>2</sup>**

\*Calculation based 600 kWh ESS project

# Lower CAPEX

## DC coupling, fewer devices purchased

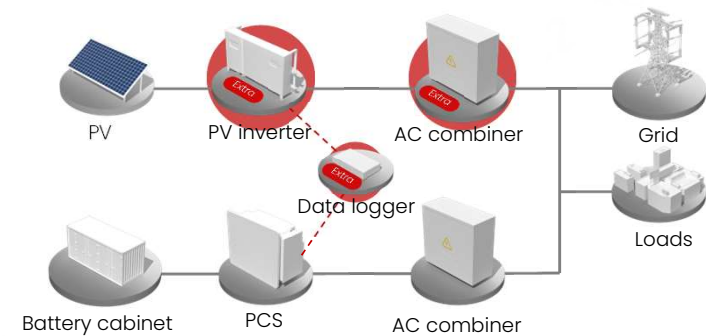
Sigenergy solution, DC coupling



### Simplify PV power generation system

- ✓ Save PV Inverters
- ✓ Save a data logger
- ✓ Save an AC combiner

Traditional solutions, AC coupling



### Extra devices needed



» €14,000

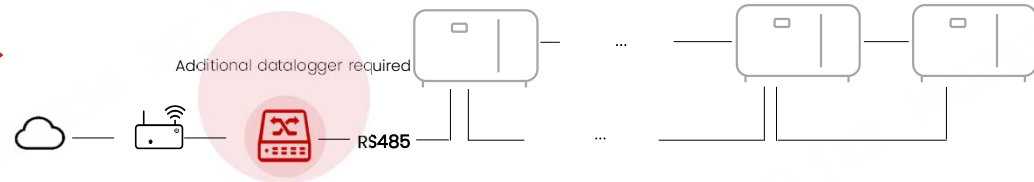
additional devices cost

\*For 400 kWac/1000 kWh PV+ESS project

# Lower CAPEX Free of datalogger, improves comm. reliability

## Traditional comm. solutions

Additional Data logger/Dongle required,  
Additional Communication Node = Additional Failure Node



Need datalogger, higher CAPEX.

Rooftop Solar  
500 kW

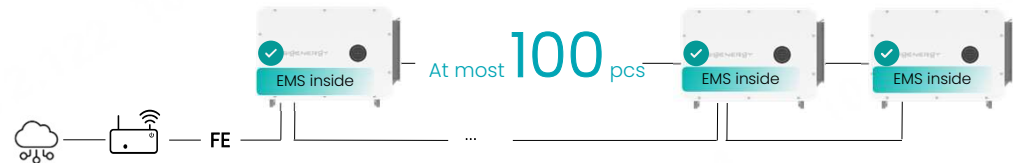


C&I projects totaling **100 MWac**

Require **200** datalogger  
**x 2000** EUR/unit

## Logger-Free comm. solutions

Reliable communication,  
any inverter can be the master

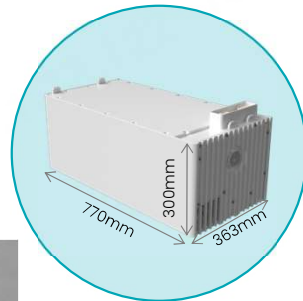


# Lower CAPEX

## Stackable installation, equipment & labor cost saving

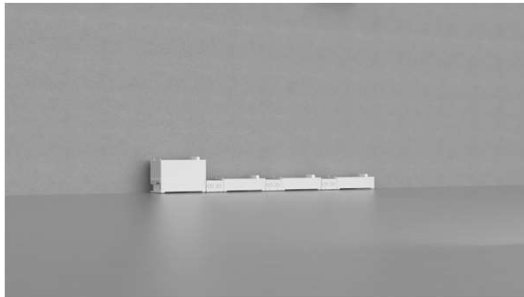
### SigenStack, stackable installation

**253 kWh**  
Capacity of one system



Quick connectors,  
Stackable installation

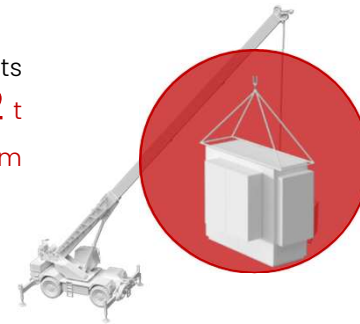
**1 hour** needed  
for each system



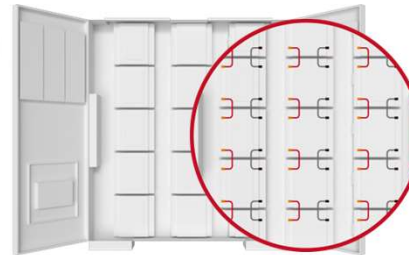
### Traditional solutions, large & bulky

Specialized requirements  
Hoisting capacity > 2 t  
Working radius > 2 m

**€1,200/day**  
Special cranes and forklift  
for ESS cabinet and packs



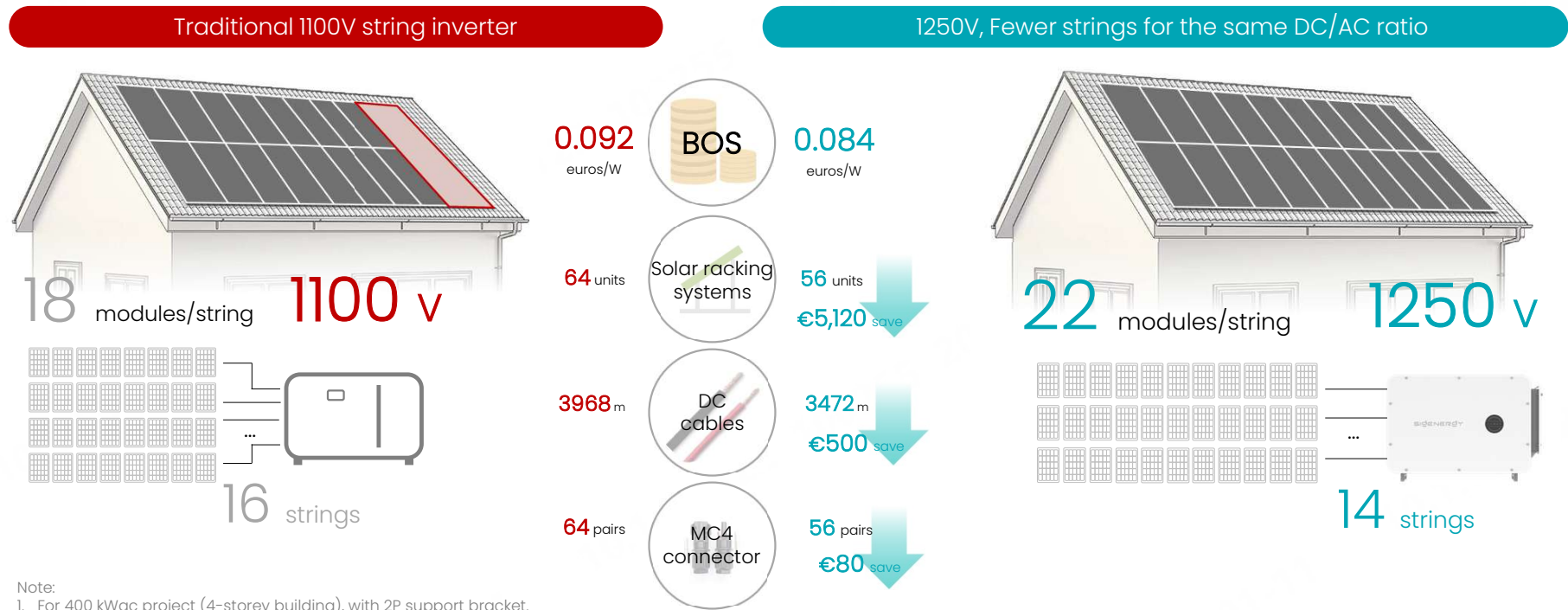
**200 kWh**  
ESS capacity



Use a socket wrench  
Install cables of each pack  
Install cables of rack controller  
Install cables of PCS

**8 hours, €480**  
Labor cost for each system

# Lower CAPEX with 1250V Max. DC input voltage Extend PV strings and optimize BOS



Note:  
1. For 400 kWac project (4-storey building), with 2P support bracket.

# Lower CAPEX with lightweight design Save shipping & installation cost

## Lightweight body for easier installation

Easier to carry and install, saving installation labor costs



Weight **78 kg**

Dimension

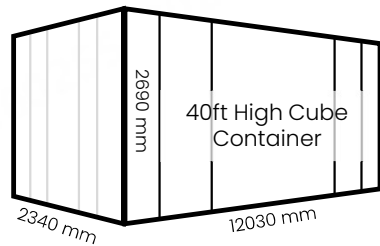
**918/640/340 mm**

**19%**

Less weight

**36%**

Smaller size



## Transport costs saving

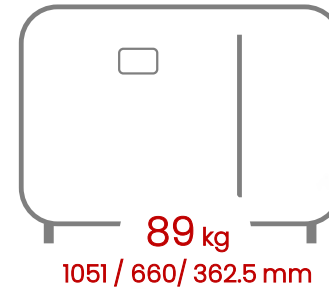
Reduce transport costs by transporting more equipment in the same containers



x **165**

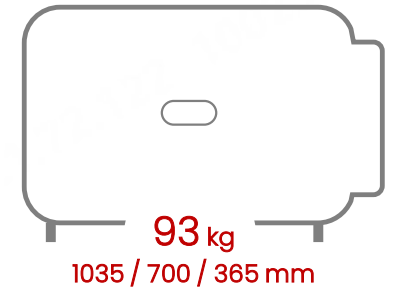


x **100**



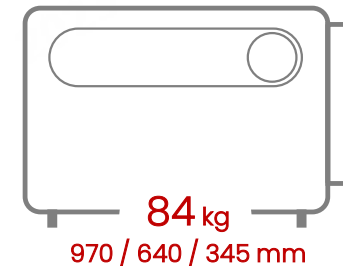
**89 kg**

1051 / 660 / 362.5 mm



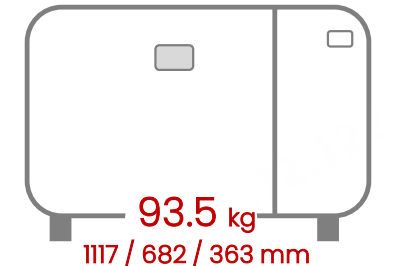
**93 kg**

1035 / 700 / 365 mm



**84 kg**

970 / 640 / 345 mm



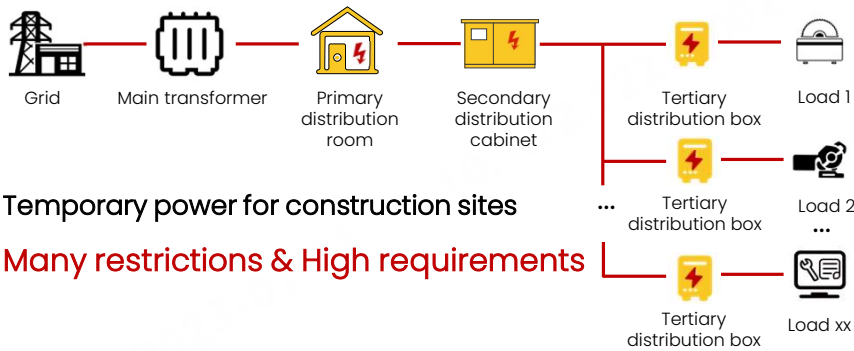
**93.5 kg**

1117 / 682 / 363 mm

# Lower CAPEX with on-site self power supply function

## Easy installation, save time and effort

Traditional solution Three-level distribution Two-level protection

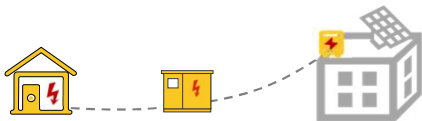


Temporary power for construction sites

Many restrictions & High requirements

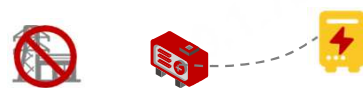
Long distance power supply

Inconvenient power cable connections from distributions to loads on roofs

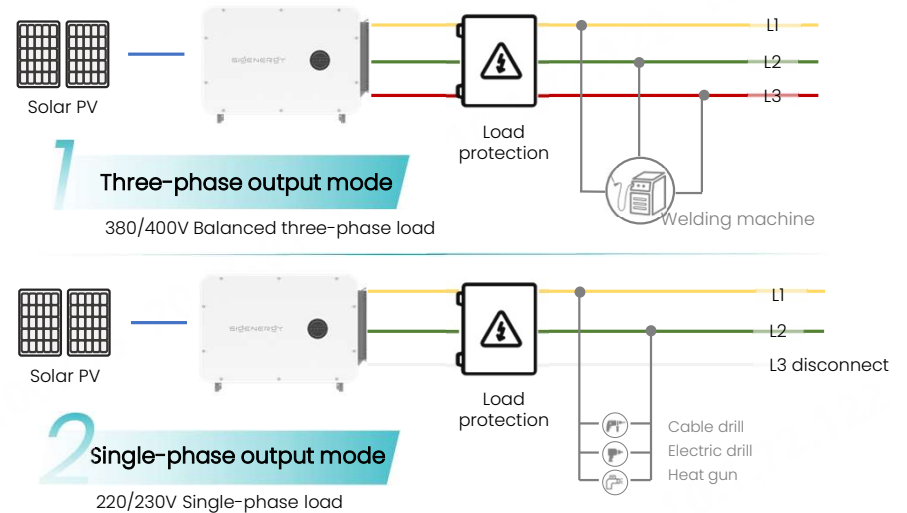


Project site with weak grid

Requires diesel generators or other equipment for power supply



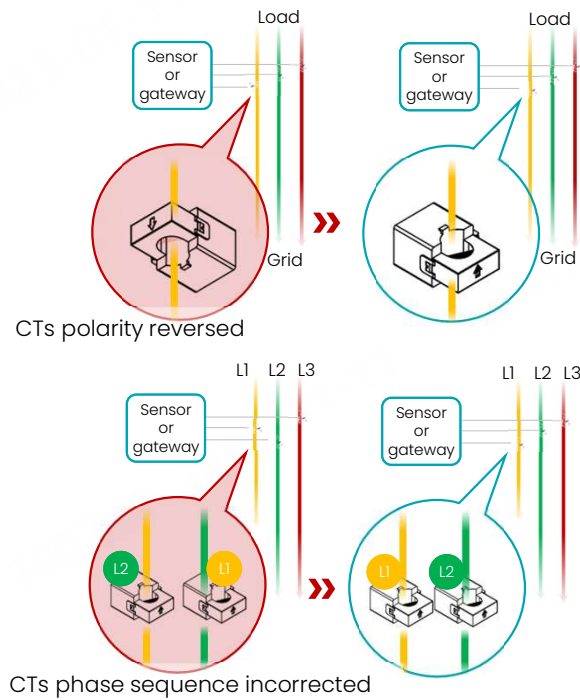
Sigenergy solution Self power supply during construction



\*Note:

- The solution may have personnel electrical safety risks, constructors are required to sign a waiver of liability agreement.
- Cannot work in three-phase mode and single-phase mode at the same time, the size of the load will be limited if the actual sunlight conditions are not favourable.

# Lower CAPEX with self-adaptive phase sequence AC side wiring without worries



## Traditional solution

Take **0.5** days  
Each Rectification

### Positioning

Determine the location of the error, power down the system, and record the current wiring status.

### Inspection

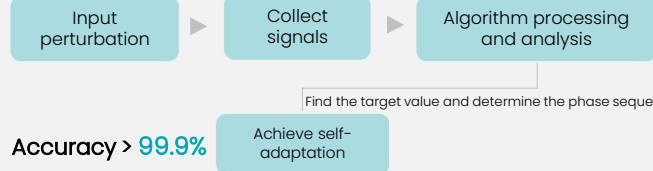
Test and check that overload and short-circuit protection devices have not been affected.

### Correction

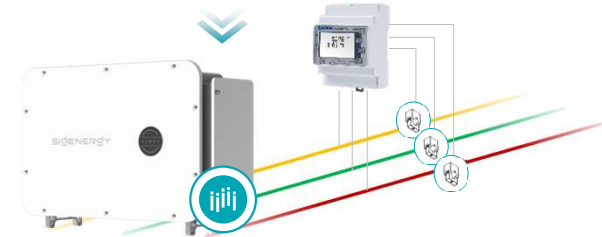
Rewire and calibrate, correct and verify meter and protective device functionality, and finally restore power.

## Sigenergy Lower wiring difficulty, no manual correction required

The inverter is automatically adjusted during commissioning:



Accuracy > 99.9%



## Arbitrary Wiring

## Automatic Adjust

\*Note: The phase voltage sampling of the power sensor must correspond to the current sampling.

# Lower CAPEX Fast commissioning with system self-networking

— SigenStack, ultra-fast commissioning —

Auto networking



about **15 mins**  
on the whole system

Traditional solutions, time-consuming  
with one-by-one devices connecting



about **2 days**

commissioning, extensive manual parameter setting



**Need supervisor service**

Project site requires professional  
installation guidance

Onsite technical disclosure & training

Installation and construction guide

Grid-connection commissioning guide

About **€3,840** For 1 MWh project

...

# Lower OPEX

## Free of complex and regular cabinet ESS O&M

### SigenStack, High protection rating

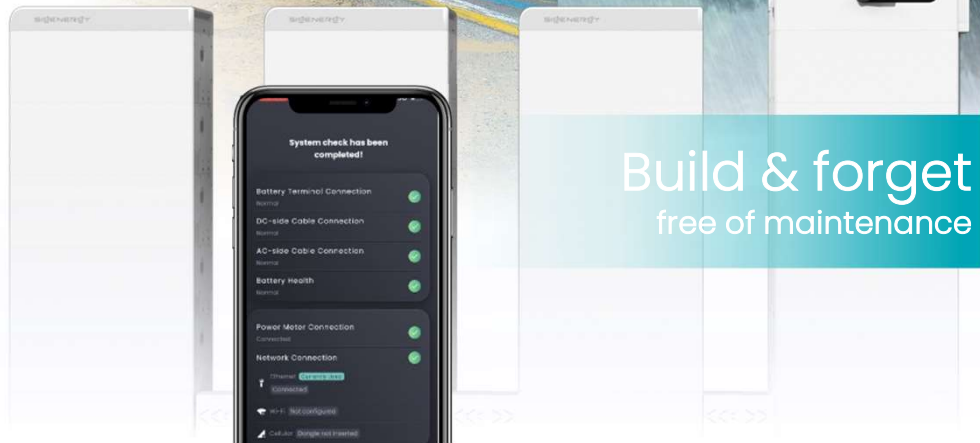
IP66



6X: No ingress of dust; complete protection against contact



X6: Protection from water, even from powerful jets of water



Build & forget  
free of maintenance

### Multiple check items brings high OPEX

IP55

Check per <b>6 months</b>	Check per <b>12 months</b>
Air conditioner	Air inlet/outlet
Smoke sensors	Wire connection
Power supply	Safety function
Temp. sensors	Software version

Check per <b>12 months</b>	Check per <b>24 months</b>
Earthing	Battery capacity
SPD	Internal resistance
Fan	Switch box
Screw	Refrigerant

Annual Maintenance Cost

€22,610

ESS fire safety check

Check per  
**1 months**



\*Take a 1000 kWh ESS (200 kWh cabinet x 5) as an example

# Lower OPEX

## Active battery balancing, free of SOC calibration

### Active Balancing Function



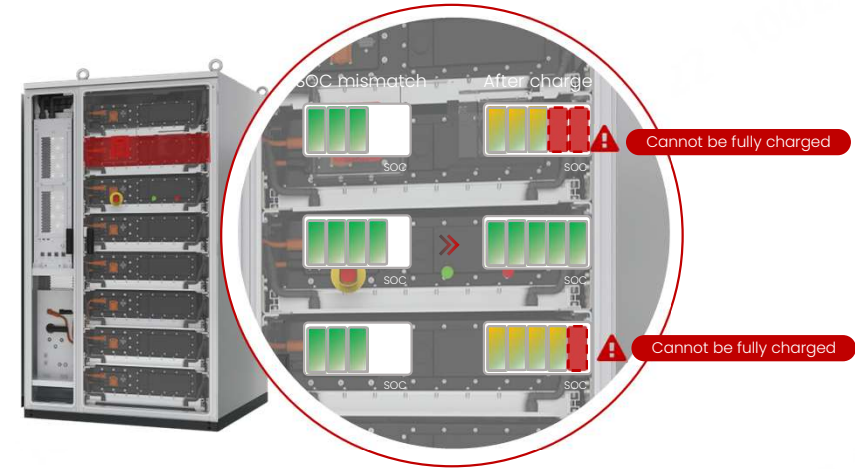
SigenStack balancing capability

Free of SOC calibration

**5** A balance current

No manpower required

### Traditional Solution



Others balancing capability

Without Active Balancing

**2~3** A balance current

€5,760

Annual Cost



Monthly SOC Calibration



Need technical staff

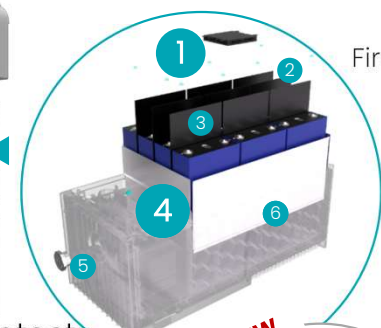


Need charge & discharge machine

# Lower OPEX

## Pack-level safety protection, accurate safety control

### Pack-level fire extinguisher



Fire suppression system per **12 kWh**

**6**-layer safety protection

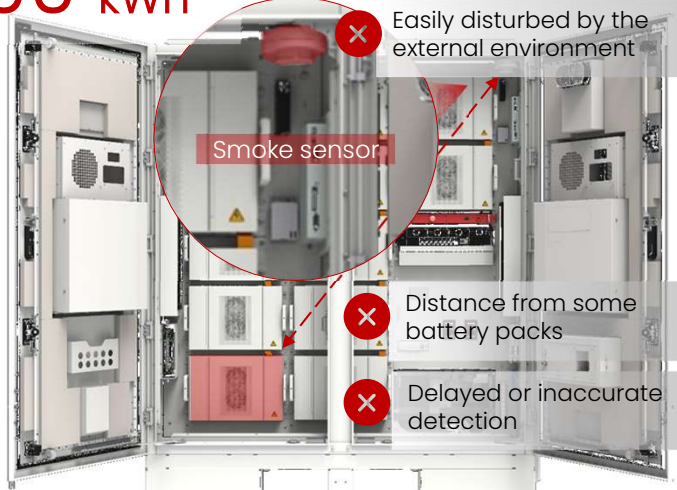
- 1 Fire extinguishing kit
- 2 Full-coverage temp. detection
- 3 High-temp. resistant insulated pad
- 4 **Smoke sensor**
- 5 Decompression valve
- 6 Insulation and heat isolation layer

**NEW**

**Smoke Sensor**  
The real-time detection of thermal runaway reduces response time by **60** seconds

### Cabinet-level fire extinguisher

Fire suppression system per **200 kWh**



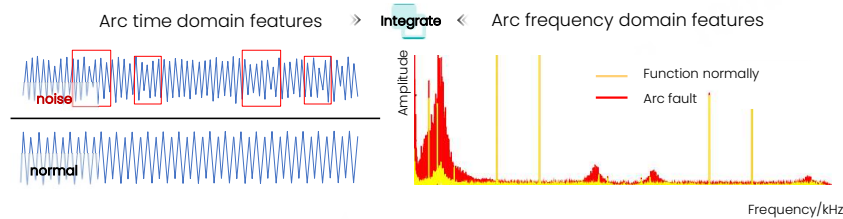
Smoke sensor

- ✗ Easily disturbed by the external environment
- ✗ Distance from some battery packs
- ✗ Delayed or inaccurate detection

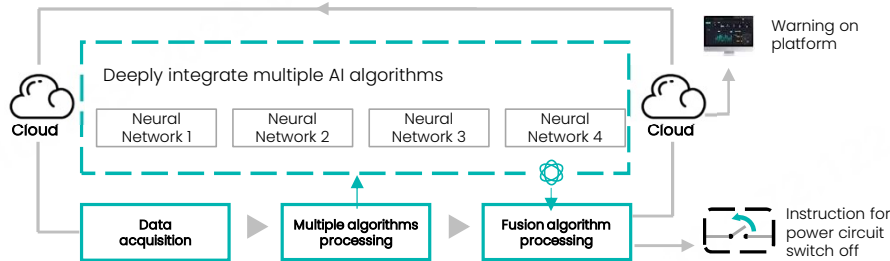
# Lower OPEX with super AFCI detection Enables all-application scenarios adaptation

## Sigenergy software detection strategy

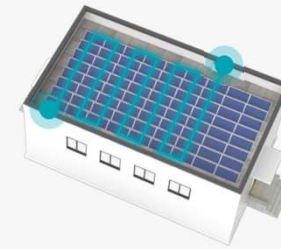
### 1 Feature fusion



### 2 Algorithm fusion



### Sigenergy solution



Detecting arc faults with  
**higher accuracy & speed**

**500 m**

Max. detection distance\*

### Industry-leading solution



**450 m**

Max. detection distance\*

### Others solution

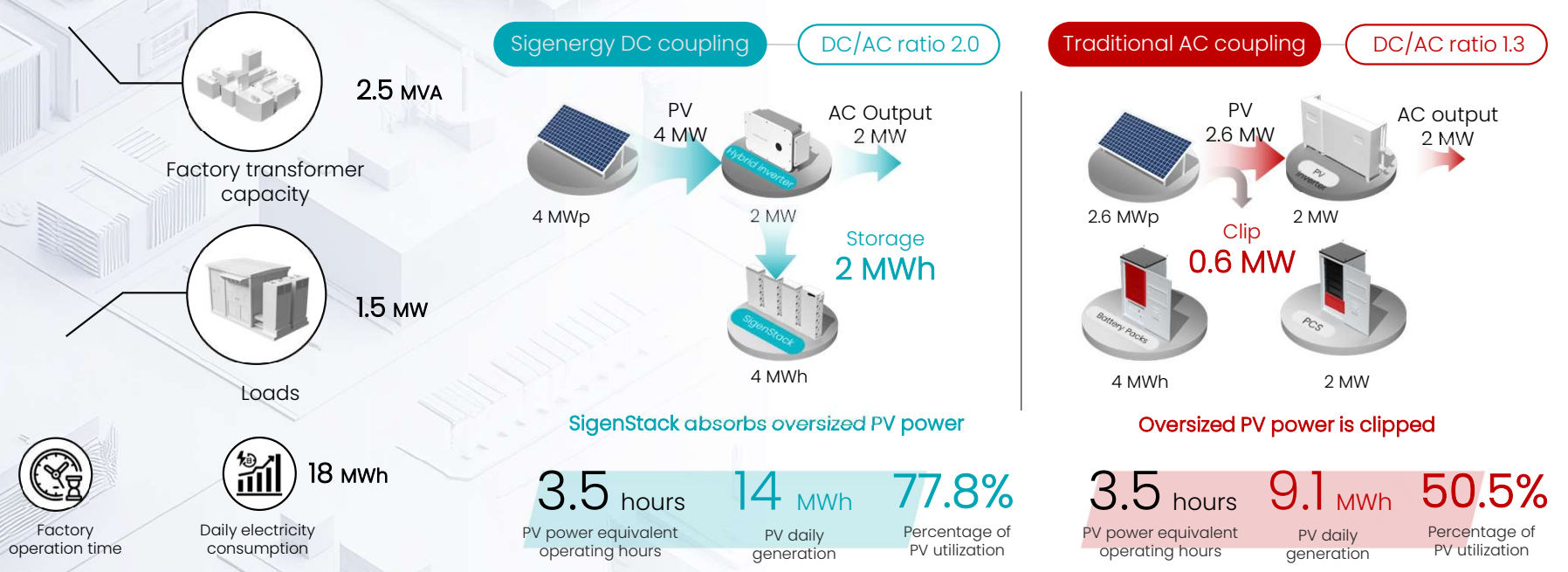


**300 m**

Max. detection distance

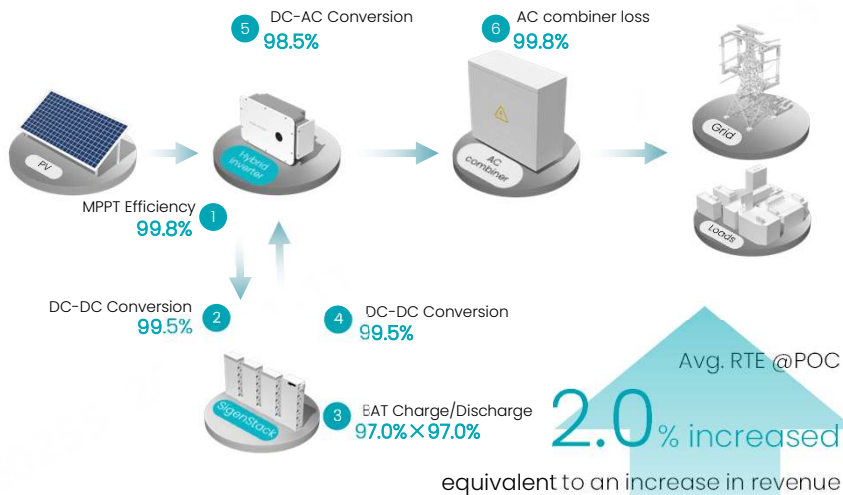
\* Scenario-specific measured distances

# Higher Revenue Support 2.0 Max. DC/AC ratio, more PV power input



# Higher Revenue Higher RTE efficiency, save more, get more

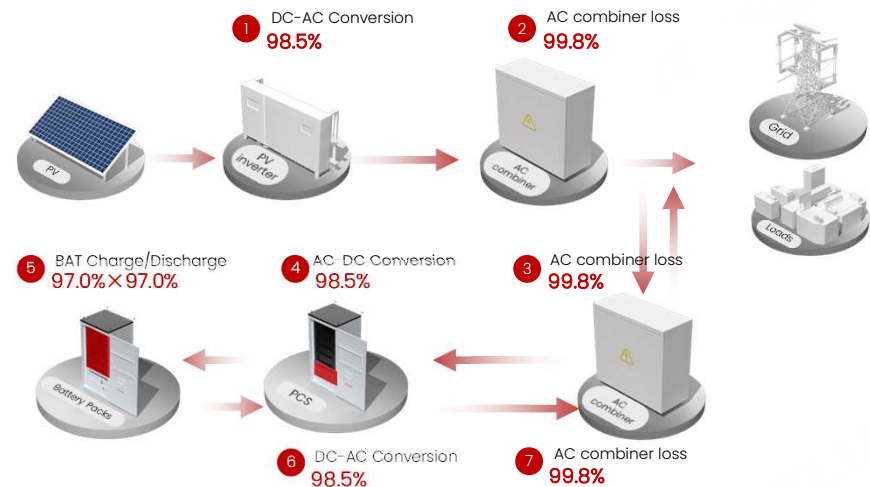
## Sigenergy BESS Solution, DC coupling



About **91%** RTE

\*calculation condition:  
PV capacity = 4 MWp  
PV power equivalent operating hours = 1500 hrs  
Percentage of PV power generation to ESS since AC clipping = 3%  
Electricity price = 0.3 Euros/kWh

## Traditional solution, AC coupling

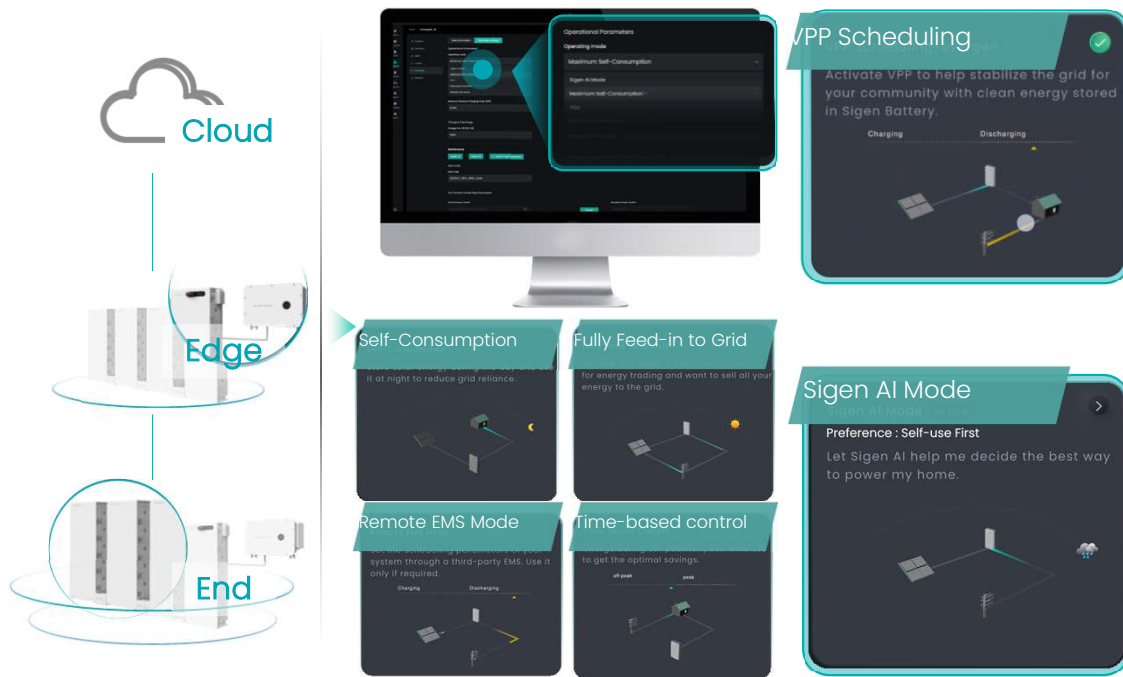


Complex system with high power loss

About **89%** RTE

# Higher Revenue with Sigen Cloud

## Cloud-native architecture, effective energy mgmt.



- Key Open API, abundant for customer API call



1.5 s

Send instruction to  
Successfully response in **2,000** systems by group

- Dynamic tariff data from following power operators

26 (by Mar. 2025)

Countries support dynamic tariff



48%

Saving on bill by using AI mode in a Poland station

# Sigen AI mode in Poland, saving 48% on electricity bills



Łódź building, Poland

- 20 kW SigenStor EC
- 25 kW SigenStor EVDC
- 32 kWh SigenStor BAT

Average grid kWh cost for loads in Oct. **0.322 PLN / kWh** VS Average grid kWh cost for loads in Sep. **0.623 PLN / kWh**

After enabling Sigen AI mode, the kWh price of electricity decreased by **48%**

## Before October 2024 – use max. self-consumption mode

Use PV generation to power buildings first, and excess power is used for storage. The price of buying and selling electricity from the grid is a fixed price of 0.24 PLN.



In autumn, light intensity drops significantly, often leaving batteries unable to fully charge.

Sep. total sales <b>272 kWh</b>	Sep. total earnings <b>60.55 PLN</b>
Sep. selling price of kWh <b>0.223 PLN / kWh</b>	
Electricity bought from the grid in Sep. <b>1613.79 kWh</b>	Bill bought from the grid in Sep. <b>1005.3 PLN</b>
Average grid cost for loads in Sep. <b>0.623 PLN/kWh</b>	

## From October 1, 2024 – Switch to Sigen AI Mode

Officially access the dynamic tariff of the Next Day Market (RDN) of the Polish Energy Exchange (TGE). The power management of the building is fully controlled by Sigen AI mode.



Buy electricity at a low price      Sell electricity at a high price

In most cases, the battery is fully charged/discharged at least once a day

Oct. total sales <b>739 kWh</b>	Oct. total earnings <b>324.34 PLN</b>
Oct. selling price of kWh <b>0.439 PLN / kWh</b>	
Electricity bought from the grid in Oct. <b>3774.29 kWh</b>	Bill bought from the grid in Oct. <b>1214.16 PLN</b>
Average grid cost for loads in Oct. <b>0.322 PLN/kWh</b>	

↑ Sell-out  
↓ Buy-in

## vs. Traditional Cabinet ESS (vs 400 kWac/1000 kWh PV+ESS project)

		Traditional Cabinet ESS	SigenStack Solution	Saving	
<b>Optimal CAPEX</b>	<b>Device Cost</b> <i>Without BESS prices</i>	Only AC-coupling supported, <b>PV inverter, one more combiner and more AC side cables needed</b>	Both DC- & AC-coupling supported, fewer cables & devices	<b>€ 11,430</b>	<b>€ 26,140</b>
	<b>EMS device</b>	<b>Extra Datalogger is necessary,</b> resulting in extra device costs	EMS inside inverter No need extra datalogger	<b>€ 2,000</b>	
	<b>Installation Tools</b>	Specialized <b>crane</b> needed for cabinet <b>Forklift</b> needed for battery packs	Stackable installation, only <b>small forklift</b> needed	<b>€ 7,070</b>	
	<b>Supervisor service</b>	Mandatory to buy (Commissioning guide)	No need to extra purchase	<b>€ 3,840</b>	
	<b>Commissioning</b>	Traditional time-consuming commissioning with one-by-one devices connecting, <b>2 days</b>	Ultra-fast commissioning with auto. whole- system network, <b>15 min</b>	<b>€ 1,800</b>	
<b>Reduced OPEX</b>	<b>O&amp;M</b>	<b>IP55</b> , Multiple check items on cabinet Reliability of power and signal, maintenance of Circuit Breaker, condenser cleaning, cooling medium, maintenance of <b>fire-fighting systems...</b>	<b>IP66</b> , Free from complex and regular O&M	<b>€ 22,610/year</b>	<b>€ 226,100</b> <i>of 10 years</i>
	<b>Safety</b>	Thermal runaway suppression per <b>200 kWh</b>	6 layers safety protection per <b>12 kWh</b>		
<b>Higher Revenue</b>	<b>Energy Yield</b>	Lower RTE, lower revenue in PV+ESS system	Higher RTE by DC coupling <b>2.0%</b> more energy yield, more revenue	<b>€ 1,100/year</b>	<b>€ 11,000</b> <i>of 10 years</i>
	<b>AI Value-added</b>	No AI powered functionality	Dynamic Tariff supported, VPP integration supported, Sigen Cloud Platform, Cloud BMS, GPT-4o integrated		

# Case Study: Sigen C&I Inverters Showcase Robust Strength with a 0.41% Increase in Power Generation



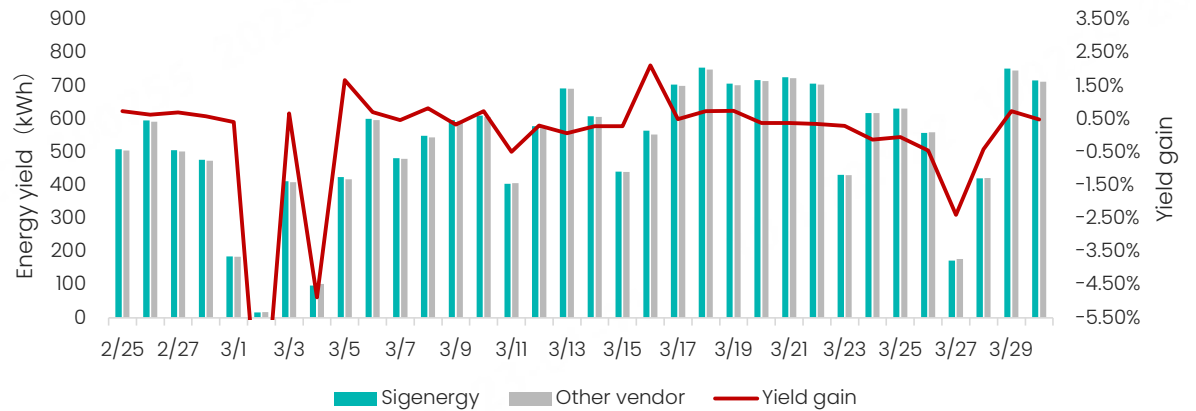
Qingdao, Shandong Province

2 sets of 110kW PV inverters each

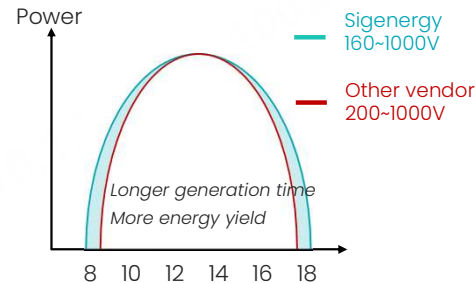
**VS**  
Tier 1 vendor

**PV configuration:**

- Longi 615W PV Module, Model: LR7-72HGD-615M
- 13 strings × 18 modules + 1 string × 11 modules
- PV input per inverter: 150.675 kWp
- Fixed bracket, tilt angle 6°



1 Wider MPPT voltage range



2 MPPT AI algorithm optimizes irradiance

Dynamic MPPT Efficiency  
**99.91%**

3 Optimal devices & innovative layout



# Utility-scale Modular ESS, Pioneering a Green Future



Utility-scale  
Bulgaria

AC output power

**10** MWac

ESS capacity

**20** MWh

**10** days

Fast installation

**0.5** hours

Fast commissioning

*Remote EMS mode  
Participation in dynamic tariffs*



# Adaptable installation in any environment



Factory

Heusden-Zolder, Belgium

AC output power

**440** kWac  
(110kW HYA\*4)

ESS capacity

**1013** kWh  
(SigenStack BAT\*84)

*Remote EMS  
Peak-valley arbitrage  
Dynamic electricity tariffs*

*Modular design, easy for  
installation in narrow area*

# Boosting Efficiency: DC-Coupled Solar PV + ESS



Factory  
Shandong, China

PV output power

**2.15** MW

AC output power

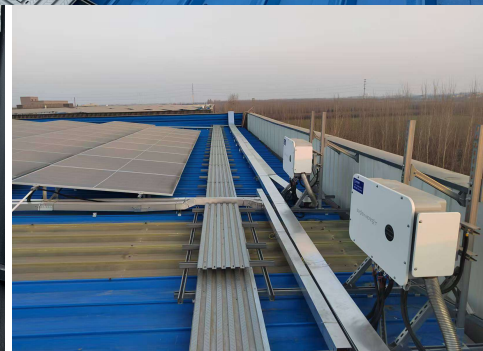
**1.98** MW<sub>ac</sub>  
(110kW HYA\*18)

ESS capacity

**480** kWh  
(SigenStack BAT\*40)

Battery ready, upgrade to PV+ESS  
DC coupling at any time

*Maximize self-consumption of PV  
ESS Storage surplus PV power*



# Battery ready, easy upgrades to a PV + ESS system



Office Building  
Da-Nang, Vietnam

PV output power

**1.14** MWp

AC output power

**880** kWac

(110kW Sigen PV Inverter\*7  
+ 110kW HYA\*1)

*Maximize self-  
consumption of PV*

Battery ready" and "fully modular"  
for flexible PV+ESS expansion,  
enabling precise configuration.

# Innovative solution empower your business



## Jilin, China

*Battery Ready*

PV capacity  
**5 MWp**  
AC output  
**4.2 MW**

Sigen Hybrid Inverter  
**110 kW X 32**  
**100 kW X 6**

Our Hybrid inverter features a reserved battery port for future connection to our fully modular BESS – SigenStack.



## Taiwan, China

PV capacity  
**2.5 MWp**      AC output  
**2.5 MW**



## Xi'an, China

PV capacity  
**2.7 MWp**      AC output  
**2.36 MW**



## Fujian, China

PV capacity  
**1.6 MWp**      AC output  
**1.6 MW**



Thank you.

Enjoy Green Energy



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